# Danone Analysts' Consensus Collection for Q4 & FY 2024

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in € million except if stated otherwise

This consensus is based on inputs received from the 19 analysts having answered the consensus request.

## The publication of this consensus does not imply endorsement of these estimates by Danone

### Q4 2024

### FY 2024

Number of	Number of
analysts'	analysts'
estimates	estimates
(Q4 24)	(FY 24)

Total Net Sales	
Volume/mix growth (%)	
Price growth (%)	
Like-for-like growth (%)	
Reported growth (%)	

Median	Min	Max
6 587	6 431	6 737
3,4%	3,1%	4,3%
0,8%	0,1%	1,1%
4,2%	3,8%	5,0%
-0,3%	-4,7%	1,2%

Median	Min	Max
27 168	26 951	27 322
2,8%	2,7%	2,9%
1,4%	1,2%	1,5%
4,2%	4,0%	4,3%
-1,6%	-4,9%	-1,1%

	Number of
18	19
18	19
18	19
18	19
18	19

analysts'

Recurring operating income		
Recurring operating margin (%)		
Total Financial Expenses		
Recurring Income Before Tax		
Treediting moonie Before Tax		
Recurring Income tax		
Recurring Net income from affiliates		
Non-controlling interests		
Recurring Net income - Group share		
Recurring EPS (€)		
Diluted number of shares (m)		

Free Cash-Flow

	FY 2024		estimates (FY 24)
Median	Min	Max	(1.12.1)
3 531	3 495	3 582	18
13,0%	12,8%	13,1%	19
-348	-381	-277	18
3 193	3 123	3 262	19
-865	-889	-840	19
60	10	83	19
-85	-96	-76	19
2 291	2 245	2 331	19
3,56	3,49	3,62	19
643	642	644	19
2 453	1 994	2 683	18

Each line is calculated independantly. Therefore, total may not be consistent. All figures exclude exceptional items.