## FIRST PROSPECTUS SUPPLEMENT DATED 30 AUGUST 2024 TO THE BASE PROSPECTUS DATED 28 MARCH 2024



### **DANONE** €13,000,000,000 Euro Medium Term Note Programme

This first prospectus supplement (the "**First Prospectus Supplement**") constitutes a First Prospectus Supplement to and must be read in conjunction with the base prospectus dated 28 March 2024 prepared by Danone (the "**Issuer**" or "**Danone**") in relation to its €13,000,000,000 Euro Medium Term Note Programme (the "**Programme**") which received approval number 24-085 from the *Autorité des marchés financiers* (the "**AMF**") on 28 March 2024 (the "**Base Prospectus**"). Unless the context otherwise requires, terms defined in the Base Prospectus have the same meaning when used in this First Prospectus Supplement.

Application has been made for approval of this First Prospectus Supplement to the AMF in its capacity as competent authority under Regulation (EU) 2017/1129 of the European Parliament and of the European Council of 14 June 2017 (the "**Prospectus Regulation**").

This First Prospectus Supplement has been prepared pursuant to article 23(1) of the Prospectus Regulation, for the purposes of (i) incorporating by reference the Issuer's 2024 Interim Financial Report (ii) incorporating recent events in connection with the Issuer and (iii) as a consequence, amending and supplementing the "Risk Factors", "Documents Incorporated by Reference", "Recent Developments" and "General Information" sections of the Base Prospectus.

Save as disclosed in this First Prospectus Supplement, there has been no other significant new factor, material mistake or material inaccuracy relating to information included in the Base Prospectus which may affect the assessment of the Notes since the publication of the Base Prospectus.

To the extent there is any inconsistency between (a) any statement in this First Prospectus Supplement and (b) any other statement in or incorporated by reference in the Base Prospectus, the statements in (a) above will prevail.

Copies of this First Prospectus Supplement (a) may be obtained, free of charge, during normal business hours at the registered office of the Issuer, (b) will be available for viewing on the website of the Issuer (<u>www.danone.com</u>), (c) will also be available on the website of the AMF (<u>https://www.amf-france.org</u>) and (d) will be available during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted) for inspection at the offices of the Fiscal Agent and each of the Paying Agents.

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## **RISK FACTORS**

The paragraph below the heading "Risk Factors relating to the Issuer" in the section entitled "Risk Factors" on page 18 of the Base Prospectus is deleted in its entirety and replaced as follows:

"Please refer to (i) pages 23 to 37 of the 2023 Universal Registration Document and (ii) page 10 of the 2024 Interim Financial Report (both as defined under "Documents incorporated by reference") which are incorporated by reference in this Base Prospectus and include the following:

- strategic risks;
- external environment risks; and
- operational risks."

## **DOCUMENTS INCORPORATED BY REFERENCE**

The section "Documents Incorporated by Reference" appearing on pages 32 to 38 of the Base Prospectus is deleted in its entirety and replaced by the following:

"This Base Prospectus should be read and construed in conjunction with the following:

- (a) the pages referred to in the table below included in the 2024 Interim Financial Report in the French language for the six-month period ended 30 June 2024 (the "2024 Interim Financial Report") <u>https://www.danone.com/content/dam/corp/global/danonecom/investors/fr-all-</u> <u>publications/2024/interimfinancialreports/rapportfinanciersemestriel%202024fr.pdf;</u>
- (b) the pages referred to in the table below included in the 2023 Universal Registration Document in the French language, filed with the AMF on 12 March 2024 under No. D. 24-0099, which contains the audited consolidated annual financial statements of Danone for the financial year ended 31 December 2023 (the "2023 Universal Registration Document") (<u>https://www.danone.com/content/dam/corp/global/danonecom/investors/fr-all-publications/2023/registrationdocuments/deudanone2023.pdf</u>);
- (c) the pages referred to in the table below included in the 2022 Universal Registration Document in the French language, filed with the AMF on 16 March 2023 under No. D.23-0099, which contains the audited consolidated annual financial statements of Danone for the financial year ended 31 December 2022 (the "2022 Universal Registration Document") (<u>https://www.danone.com/content/dam/danone-corp/danone-com/investors/fr-all-publications/2022/registrationdocuments/danoneurd2022fr.pdf</u>); and
- (d) the terms and conditions of the notes contained in the base prospectuses of the Issuer dated 24 October 2014 (https://www.danone.com/en/emtnprospectus/2014/Prospectus du programme EMTN en date du 24 octobre 2014.pdf, the "2014 **EMTN** Conditions"), 26 October 2015 (https://www.danone.com/en/emtnprospectus/2015/Danone 2015 Base Prospectus.pdf, the "2015 EMTN Conditions"), 26 September 2016 (https://www.danone.com/en/emtn-prospectus/2016/Update Base Prospectus.pdf, Conditions"), 20 October 2017 (https://www.danone.com/en/emtnthe **"2016** EMTN prospectus/2017/Danone 2017 Base Prospectus.pdf, the "2017 EMTN Conditions"), 12 April 2019 (https://www.danone.com/en/emtn-prospectus/2019/danone-2019 base-prospectus visa.pdf, the "2019 EMTN Conditions"), 9 April 2020 (https://www.danone.com/content/dam/danonecorp/danone-com/investors/fr-emtnprospectus/2020/emtnprospectus/2020 EMTN Base Prospectus.pdf, **"2020** the **EMTN** (https://www.danone.com/content/dam/danone-corp/danone-Conditions"). 21 April 2021 com/investors/en-emtn-prospectus/2021/emtnprospectus/Danone 2021 Base Prospectus.pdf, the "2021 EMTN Conditions"), 18 May 2022 (https://www.danone.com/content/dam/danonecorp/danone-com/investors/fr-emtnprospectus/2022/emtnprospectus/danone2022baseprospectus.pdf, the "2022 EMTN Conditions") and 3 May 2023 (https://www.danone.com/content/dam/corp/global/danonecom/investors/en-emtnprospectus/2023/emtnprospectus/danone2023baseprospectus.pdf, the "2023 EMTN Conditions" and, together with the 2014 EMTN Conditions, the 2015 EMTN Conditions, the 2016 EMTN Conditions, the 2017 EMTN Conditions, the 2019 EMTN Conditions, the 2020 EMTN Conditions,

which shall be deemed to be incorporated by reference, save that any statement contained in a document which is incorporated by reference herein shall be deemed to be modified or superseded for the purpose of this Base Prospectus to the extent that a statement contained herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise).

the 2021 EMTN Conditions and the 2022 EMTN Conditions, the "EMTN Previous Conditions"),

For information purposes only, the English language translations of (i) the 2024 Interim Financial Report, (ii) the 2023 Universal Registration Document and (iii) the 2022 Universal Registration Document are available on the website of the Issuer (<u>www.danone.com</u>). For ease of reference, the page numbering of the English language translations of the documents incorporated by reference is identical to the French versions. These English language translations are not incorporated by reference herein.

This Base Prospectus and copies of all documents incorporated by reference in this Base Prospectus shall be published on and may be obtained from the website of the Issuer (<u>www.danone.com</u>).

The non-incorporated parts of the documents incorporated by reference in this Base Prospectus shall not form part of this Base Prospectus and are either not relevant for the investors or covered elsewhere in this Base Prospectus.

Other than in relation to the documents which are incorporated by reference, the information on the websites to which this Base Prospectus refers does not form part of this Base Prospectus and has not been scrutinised or approved by the AMF.

For the purpose of the Prospectus Regulation, information can be found in the documents incorporated by reference in this Base Prospectus in accordance with the following cross-reference table (in which the numbering refers to the relevant items of Annex 7 of Commission Delegated Regulation (EU) 2019/980 of 14 March 2019 supplementing the Prospectus Regulation, as amended, (the "Commission Delegated Regulation")).

Com	nmission Delegated Regulation – Annex 7	2024 Interim Financial Report	2023 Universal Registration Document	2022 Universal Registration Document
2	STATUTORY AUDITORS			
2.1	Names and addresses of the issuer's auditors for the period covered by the historical financial information (together with their membership in a professional body).		Page 6	
2.2	If auditors have resigned, been removed or not been re-appointed during the period covered by the historical financial information, details if material.		Not applicable	Not applicable
3	RISK FACTORS			
3.1	A description of the material risks that are specific to the issuer and that may affect the issuer's ability to fulfil its obligations under the securities, in a limited number of categories, in a section headed 'Risk Factors'.			
	In each category the most material risks, in the assessment of the issuer, offeror or person asking for admission to trading on a regulated market, taking into account the negative impact on the issuer and the probability of their occurrence, shall be set out first. The risk factors shall be corroborated by the content of the registration document.	Page 10	Pages 23 to 37	

Com	mission Delegated Regulation – Annex 7	2024 Interim Financial Report	2023 Universal Registration Document	2022 Universal Registration Document
4	INFORMATION ABOUT THE ISSUER			
4.1	<u>History and development of the</u> <u>Issuer:</u>			
4.1.1	the legal and commercial name of the Issuer;		Page 6	
4.1.2	the place of registration of the issuer and its registration number and legal entity identifier ('LEI');		Page 6	
4.1.3	the date of incorporation and the length of life of the Issuer, except where indefinite; and		Page 6	
4.1.4	the domicile and legal form of the issuer, the legislation under which the issuer operates, its country of incorporation, the address, telephone number of its registered office (or principal place of business if different from its registered office) and website of the issuer, if any, with a disclaimer that the information on the website does not form part of the prospectus unless that information is incorporated by reference into the prospectus.		Page 6	
4.1.5	Any recent events particular to the issuer and which are to a material extent relevant to an evaluation of the issuer's solvency.	Pages 24 and 34	Pages 46 to 63 and 125 to 127	
5	BUSINESS OVERVIEW			
5.1	Principal activities:			
5.1.1	A brief description of the issuer's principal activities stating the main categories of products sold and/or services performed; and		Pages 12 to 22 and 46 to 49	
5.1.2	The basis for any statements in the registration document made by the issuer regarding its competitive position.		Pages 8 (19 <sup>th</sup> and 20 <sup>th</sup> items in the table of paragraph 1.2), 12-13 and 20	
6	ORGANISATIONAL STRUCTURE			
6.1	If the issuer is part of a group, a brief description of the group and the issuer's position within the group. This may be in the form of, or accompanied by, a diagram of the organisational structure if this helps to clarify the structure.		Pages 22-23 and 47	
6.2	If the issuer is dependent upon other entities within the group, this must be		Not applicable	

Com	mission Delegated Regulation – Annex 7	2024 Interim Financial Report	2023 Universal Registration Document	2022 Universal Registration Document
	clearly stated together with an explanation of this dependence.			
9	ADMINISTRATIVE, MANAGEMENT, AND SUPERVISORY BODIES			
9.1	<ul> <li>Names, business addresses and functions in the issuer of the following persons, and an indication of the principal activities performed by them outside the issuer where these are significant with respect to that issuer:</li> <li>(a) members of the administrative, management or supervisory bodies;</li> <li>(b) partners with unlimited liability, in the case of a limited partnership with a share capital.</li> </ul>		Pages 308, 316, 327 to 338 Not applicable	
	Supervisory bodies conflicts of interests Potential conflicts of interests between any duties to the issuer, of the persons referred to in item 9.1, and their private interests and or other duties must be clearly stated. In the event that there are no such conflicts, a statement to that effect must be made.		Pages 314-315	
10	MAJOR SHAREHOLDERS			
10.1	To the extent known to the issuer, state whether the issuer is directly or indirectly owned or controlled and by whom and describe the nature of such control, and describe the measures in place to ensure that such control is not abused.		Pages 402 to 404	
10.2	A description of any arrangements, known to the issuer, the operation of which may at a subsequent date result in a change in control of the issuer.		Page 407	

11       FINANCIAL INFORMATION CONCERNING THE ISSUER' ASSETS AND LIABILITIES, FINANCIAL POSITION AND PROFITS AND LOSSES         11.1       Historical Financial Information         11.1.1       Historical financial information         11.1.1       Historical financial information         11.1.1       Historical financial information         11.1.1       Historical financial information         (at least 24 months) or such shiperiod as the issuer has been operation and the audit report respect of each year.         (a)       balance sheet;         (b)       income statement;         (c)       cash flow statement; and         (d)       accounting policies explanatory notes         11.1.3       Accounting standards         The financial information must prepared according to Internation Financial Reporting Standards endorsed in the Union based Regulation (EC) No 1606/2002.         If Regulation (EC) No 1606/2002.       If Regulation (EC) No 1606/2002.         (a)       a Member State's national statement is the prepared according to internation must be prepared according to:         (a)       a Member State's national statement is the prepared according to:	<u>n</u> ation			
<ul> <li>11.1.1 Historical financial informatic covering the latest two financial y (at least 24 months) or such ship period as the issuer has been operation and the audit report respect of each year.</li> <li>(a) balance sheet;</li> <li>(b) income statement;</li> <li>(c) cash flow statement; and</li> <li>(d) accounting policies explanatory notes</li> <li>11.1.3 <u>Accounting standards</u></li> <li>The financial information must prepared according to Internatification (EC) No 1606/2002.</li> <li>If Regulation (EC) No 1606/2002 not applicable the financial statement in the unit of the financial statement is the prepared according to internation must be prepared according to internation in the financial statement is the prepared according to internation is prepared according to internation (EC) No 1606/2002.</li> </ul>	ation			
<ul> <li>covering the latest two financial y (at least 24 months) or such shiperiod as the issuer has been operation and the audit report respect of each year.</li> <li>(a) balance sheet;</li> <li>(b) income statement;</li> <li>(c) cash flow statement; and</li> <li>(d) accounting policies explanatory notes</li> </ul> 11.1.3 <u>Accounting standards</u> The financial information must prepared according to Internati Financial Reporting Standards endorsed in the Union based Regulation (EC) No 1606/2002. If Regulation (EC) No 1606/2002 not applicable the financial statement must be prepared according to:				
<ul> <li>(b) income statement;</li> <li>(c) cash flow statement; and</li> <li>(d) accounting policies explanatory notes</li> </ul> 11.1.3 <u>Accounting standards</u> The financial information mus prepared according to Internati Financial Reporting Standards endorsed in the Union based Regulation (EC) No 1606/2002. If Regulation (EC) No 1606/2002 not applicable the financial statem must be prepared according to:	orten n in	Pages 13 to 35 (limited review)	Pages 68 to 133	Pages 62 to 121
<ul> <li>(c) cash flow statement; and</li> <li>(d) accounting policies explanatory notes</li> <li>11.1.3 <u>Accounting standards</u></li> <li>The financial information must prepared according to Internation Financial Reporting Standards endorsed in the Union based Regulation (EC) No 1606/2002.</li> <li>If Regulation (EC) No 1606/2002 not applicable the financial statement must be prepared according to:</li> </ul>		Pages 15-16	Pages 70-71	Pages 64-65
<ul> <li>(d) accounting policies explanatory notes</li> <li>11.1.3 <u>Accounting standards</u></li> <li>The financial information must prepared according to Internati Financial Reporting Standards endorsed in the Union based Regulation (EC) No 1606/2002.</li> <li>If Regulation (EC) No 1606/2002 not applicable the financial statem must be prepared according to:</li> </ul>		Pages 13-14	Pages 68-69	Pages 62-63
explanatory notes11.1.3 Accounting standardsThe financial information must prepared according to Internati Financial Reporting Standards endorsed in the Union based Regulation (EC) No 1606/2002.If Regulation (EC) No 1606/2002.		Pages 17-18	Pages 72-73	Page 66
The financial information must prepared according to Internati Financial Reporting Standards endorsed in the Union based Regulation (EC) No 1606/2002. If Regulation (EC) No 1606/2000 not applicable the financial statem must be prepared according to:	and	Pages 22 to 34	Pages 76 to 128	Pages 69 to 116
prepared according to Internati Financial Reporting Standards endorsed in the Union based Regulation (EC) No 1606/2002. If Regulation (EC) No 1606/200 not applicable the financial statem must be prepared according to:		Pages 22-23	Pages 78-80	Pages 70-71
accounting standards for iss from the EEA as required Directive 2013/34/EU; (b) a third country's nati accounting standards equiva to Regulation (EC)	ional s as l on 02 is nents ional suers d by			

Commission Delegated Regulation – Annex 7	2024 Interim Financial Report	2023 Universal Registration Document	2022 Universal Registration Document
Otherwise the following information must be included in the registration document:			
<ul> <li>(a) a prominent statement that the financial information included in the registration document has not been prepared in accordance with International Financial Reporting Standards as endorsed in the Union based on Regulation (EC) No 1606/2002 and that there may be material differences in the financial information had Regulation (EC) No 1606/2002 been applied to the historical financial information;</li> <li>(b) immediately following the historical financial information an arrative description of the differences between Regulation (EC) No 1606/2002 as adopted by the Union and the accounting principles adopted by the issuer in preparing its annual financial statements.</li> </ul>			
11.1.5 Consolidated financial statements	Pages 13 to 34	Pages 68 to 133	Pages 62 to 121
If the issuer prepares both stand-alone and consolidated financial statements, include at least the consolidated financial statements in the registration document.			

Com	mission Delegated Regulation – Annex 7	2024 Interim Financial Report	2023 Universal Registration Document	2022 Universal Registration Document
11.2	Auditing of historical annual financial information			
11.2.1	The historical annual financial information must be independently audited. The audit report shall be prepared in accordance with Directive 2006/43/EC and Regulation (EU) No 537/2014.	Page 35 (limited review)	Pages 129 to 133	Pages 117 to 121
11.2.1a	Where audit reports on the annual financial statements have been refused by the statutory auditors or where they contain qualifications, modifications of opinion, disclaimers or an emphasis of matter, the reason must be given, and such qualifications, modifications, disclaimers or emphasis of matter must be reproduced in full.	Not applicable	Not applicable	Not applicable
11.3	Legal and arbitration proceedings			
11.3.1	Information on any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the issuer is aware), during a period covering at least the previous 12 months which may have, or have had in the recent past, significant effects on the issuer and/or group's financial position or profitability, or provide an appropriate negative statement.	Page 34	Pages 126-127 and 149	
11.4	Significant change in the issuer's financial position			
11.4.1	A description of any significant change in the financial position of the group which has occurred since the end of the last financial period for which either audited financial information or interim financial information have been published, or provide an appropriate negative statement.		Page 63	
12	MATERIAL CONTRACTS			
12	A brief summary of all material contracts that are not entered into in the ordinary course of the issuer's business, which could result in any group member being under an obligation or entitlement that is material to the issuer's ability to meet its obligation to security holders in respect of the securities being issued.		Page 49	

The EMTN Previous Conditions are incorporated by reference in this Base Prospectus for the purpose only of further issues of Notes to be assimilated (*assimilées*) and form a single series with Notes already issued pursuant to the relevant EMTN Previous Conditions.

EMTN Previous Conditions								
Base prospectus dated 24 October 2014	Pages 27 to 62							
Base prospectus dated 26 October 2015	Pages 28 to 60							
Base prospectus dated 26 September 2016	Pages 26 to 57							
Base prospectus dated 20 October 2017	Pages 30 to 62							
Base prospectus dated 12 April 2019	Pages 36 to 79							
Base prospectus dated 9 April 2020	Pages 38 to 82							
Base prospectus dated 21 April 2021	Pages 41 to 85							
Base prospectus dated 18 May 2022	Pages 40 to 112							
Base prospectus dated 3 May 2023	Pages to 40 to 112							

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### **RECENT DEVELOPMENTS**

The following press release is included in the section entitled "Recent Developments" starting on page 118 of the Base Prospectus:

On 31 July 2024, the Issuer published the following press release:

#### "2024 Half-Year Results

Press release - Paris, July 31, 2024

## Strong half-year results

### Delivering broad-based quality growth

- Net sales reached €13,757m in H1 2024, up +4.0% on a like-for-like (LFL) basis; volume/mix up +2.1%, positive in each category
- Q2 strong volume/mix (+2.9%) leading to +4.0% like-for-like sales growth
- Recurring operating margin up +45 bps at 12.69% driven by strong improvement in margin from operations
- Recurring EPS up +2.6% at €1.80
- Free-cash-flow up +11% at €1.2 bn
- 2024 guidance confirmed: like-for-like sales growth expected between +3% and +5%, with moderate improvement in recurring operating margin

## 2024 Half-Year Key Figures

				Like-for
in millions of euros except if stated otherwise	H1 2023	H1 2024	Reported Change	Change (I
Sales	14,167	13,757	-2.9%	+4
Recurring operating income	1,734	1,746	+0.7%	
Recurring operating margin	12.24%	12.69%	+45 bps	
Non-recurring operating income and expenses	(53)	69	+122	
Operating income	1,681	1,814	+7.9%	
Operating margin	11.9%	13.2%	+132 bps	
Recurring net income – Group share	1,133	1,162	+2.6%	
Non-recurring net income – Group share	(40)	57	+97	
Net income – Group share	1,093	1,219	+11.5%	
Recurring EPS (€)	1.76	1.80	+2.6%	
EPS (€)	1.70	1.89	+11.6%	
Free cash flow	1,124	1,248	+11.0%	
Cash flow from operating activities	1,424	1,504	+5.6%	

All references in this document to Like-for-like (LFL) changes, Recurring operating income and margin, Margin from operations, Recurring net income, Recurring income tax rate, Recurring EPS, Free cash-flow and net financial debt, correspond to alternative performance measures not defined by IFRS. Their definitions, as well as their reconciliation with financial statements, are listed on pages 5 to 8.

### Antoine de Saint-Affrique: CEO statement

We have delivered a strong performance for the first half of the year, demonstrating consistency in delivering quality growth: net sales increased by +4.0% on a like-for-like basis, driven by volume/mix up +2.1%, with all categories contributing.

We keep driving our category growth, further fueling our winning platforms High Protein, Medical Nutrition, Coffee Creations and Away-from-home. We also remain focused on driving our core portfolio, as reflected by the progressive strengthening of our competitiveness across categories.

We continue rebuilding our fundamentals, doubling down on Renew Danone, and have established solid foundations for the "next chapter" of our consumer centric and science-based strategy.

### I. SECOND QUARTER AND HALF-YEAR RESULTS

### Second quarter and half-year sales

In Q2 2024, consolidated sales stood at  $\epsilon$ 6,938m, up +4.0% on a like-for-like basis, led by an increase of +2.9% from volume/mix and +1.0% from price. On a reported basis, sales decreased by -4.1%, mainly due to the strong negative impact from scope (-7.2%), resulting predominantly from the deconsolidation of EDP Russia and Horizon Organic and Wallaby, and to a lesser extent, Michel & Augustin. Reported sales were also negatively impacted by forex (-2.4%), reflecting the depreciation of several currencies against the euro, including notably the Chinese Renminbi, the Indonesian Rupiah, the Turkish Lira and the Argentine Peso. In addition, hyperinflation contributed positively to reported sales (+1.5%).

In H1 2024, consolidated sales stood at  $\notin$ 13,757m, up +4.0% on a like-for-like basis, with a balanced contribution from volume/mix (+2.1%) and price (+2.0%). On a reported basis, sales decreased by -2.9%, reflecting notably a negative impact from scope (-6.1%) and forex (-2.8%), and a positive contribution of hyperinflation (+1.6%).

€ million except %	Q2 2023	Q2 2024	Reported change	LFL Sales Growth	Volume/ Mix Growth	H1 2023	H1 2024	Reported change	LFL Sales Growth	Volume/ Mix Growth
BY GEOGRAPHICAL ZONE										
Europe	2,429	2,447	+0.7%	+0.7%	+0.2%	4,677	4,783	+2.3%	+1.7%	+0.1%
North America	1,704	1,595	-6.4%	+5.0%	+4.4%	3,418	3,331	-2.5%	+3.7%	+2.9%
China, North Asia & Oceania	954	1,001	+5.0%	+8.4%	+9.4%	1,778	1,841	+3.5%	+8.6%	+8.3%
Latin America	779	810	+4.0%	+5.0%	+1.8%	1,466	1,556	+6.1%	+4.6%	-0.2%
Rest of the World	1,369	1,084	-20.8%	+5.3%	+1.8%	2,828	2,246	-20.6%	+5.6%	+1.4%
BY CATEGORY										
EDP	3,731	3,298	-11.6%	+3.3%	+2.6%	7,503	6,785	-9.6%	+3.1%	+1.7%
Specialized Nutrition	2,142	2,213	+3.3%	+4.7%	+3.6%	4,250	4,414	+3.9%	+4.3%	+2.0%
Waters	1,362	1,426	+4.7%	+4.4%	+2.6%	2,413	2,557	+6.0%	+6.0%	+3.2%
TOTAL	7,235	6,938	-4.1%	+4.0%	+2.9%	14,167	13,757	-2.9%	+4.0%	+2.1%

#### Sales by operating segment

In the second quarter, **Europe** sales were up +0.7% on a like-for-like basis, with volume/mix up +0.2% and price up +0.5%. EDP showed further progress, notably led by the good performance of *YoPro, Actimel* and *Alpro*, despite residual shipment disruptions. In Waters, key brands *evian* and *Zywiec Zdroj* delivered competitive growth, in a category impacted by poor weather conditions. In **North America**, sales were up +5.0% on a like-for-like basis, led by strong volume/mix, up +4.4%, while price was resilient at +0.6%. The performance was led by winning platforms High Protein and Coffee Creations, and in particular by *Oikos, International Delight* and *Stok.* **China, North Asia & Oceania** delivered +8.4% like-for-like sales growth, with volume/mix up +9.4% and price down -1.0%. In China, Specialized Nutrition maintained its continued competitive momentum, in both Infant Nutrition and Medical Nutrition, while *Mizone* delivered a strong start to the high season. In Japan, EDP registered another quarter of double-digit growth, led by *Activia* and *Oikos.* In **Latin America**, sales were up +5.0%, led by volume/mix +1.8% and price up +3.2%. The performance was driven by Specialized Nutrition and Waters, while EDP volume/mix was impacted by the licensing out of milk business in Brazil. In the **Rest of the World**, sales increased by +5.3% on a like-for-like basis, with volume/mix up +1.8% and price up +3.5%, notably led by a sustained momentum in Specialized Nutrition across Asia and the Middle-East.

02.2024	Europe North America		China/North Asia/Oceania		AMEA, CIS & Latin America		Total			
Q2 2024	Net sales (€m)	LFL sales growth (%)	Net sales (€m)	LFL sales growth (%)	Net sales (€m)	LFL sales growth (%)	Net sales (€m)	LFL sales growth (%)	Net sales (€m)	LFL sales growth (%)
EDP	1,086	+1.0%	1,420	+5.4%	97	+13.5%	696	+1.0%	3,298	+3.3%
Specialized Nutrition	780	+1.1%	87	-6.1%	641	+7.0%	704	+8.6%	2,213	+4.7%
Waters	581	-0.4%	87	+11.1%	263	+9.9%	495	+6.5%	1,426	+4.4%
Total Company	2,447	+0.7%	1,595	+5.0%	1,001	+8.4%	1,895	+5.2%	6,938	+4.0%

## Sales by geography by category

HI 2024	Europe		North America		North America		~	n/North Dceania		., CIS & America	Тс	otal
H1 2024	Net sales LFL sales (€m) growth (%)		Net sales (€m)	LFL sales growth (%)								
EDP	2,175	+1.4%	3,010	+3.9%	183	+14.7%	1,417	+2.9%	6,785	+3.1%		
Specialized Nutrition	1,565	+1.8%	167	-5.9%	1,238	+5.5%	1,444	+7.6%	4,414	+4.3%		
Waters	1,043	+2.4%	154	+11.0%	420	+15.9%	940	+5.3%	2,557	+6.0%		
Total Company	4,783	+1.7%	3,331	+3.7%	1,841	+8.6%	3,802	+5.3%	13,757	+4.0%		

## **Recurring Operating Margin**

Recurring operating profit ( $\epsilon$ m) and	H	1 2023	H	1 2024	Reported
margin (%)	€m Margin (%)		€m Margin (%)		change
BY GEOGRAPHICAL ZONE					
Europe	497	10.6%	550	11.5%	+87 bps
North America	353	10.3%	355	10.7%	+33 bps
China, North Asia & Oceania	549	30.9%	563	30.6%	-29 bps
Latin America	42	2.8%	35	2.2%	-62 bps
Rest of the World	294	10.4%	243	10.8%	+44 bps
BY CATEGORY					
EDP	605	8.1%	512	7.5%	-53 bps
Specialized Nutrition	885	20.8%	901	20.4%	-40 bps
Waters	244	10.1%	333	13.0%	+290 bps
Total	1,734	12.24%	1,746	12.69%	+45 bps

Danone's **recurring operating income** reached  $\notin 1,746$ m in H1 2024. **Recurring operating margin** stood at 12.69%, up +45 basis points (bps) compared to last year. This increase was mainly led by the strong improvement of margin from operations (+257 bps), driven by the final benefits of 2023 carry-over pricing, combined with continued record productivity. Danone continued to step-up its reinvestments in A&P, product superiority and capabilities, which had a negative effect of - 169 bps in H1 2024. Finally, Overheads before reinvestments had a negative effect of -8 bps, while other effects had a combined impact of -34 bps, including notably a negative impact from Forex and a positive effect from Scope.

### Net income and Earnings per share

		H1 2023			H1 2024	
in millions of euros except if stated otherwise	Recurring	Non- recurring	Total	Recurring	Non- recurring	Total
Recurring operating income	1,734	-	1,734	1,746	-	1,746
Other operating income and expense	-	(53)	(53)	-	69	69
Operating income	1,734	(53)	1,681	1,746	69	1,814
Cost of net debt	(74)	-	(74)	(96)	-	(96)
Other financial income and expense	(67)	(15)	(83)	(55)	(9)	(64)
Income before taxes	1,593	(68)	1,525	1,595	59	1,654
Income tax	(435)	6	(429)	(429)	25	(404)
Effective tax rate	27.3%	-	28.1%	26.9%	-	24.4%
Net income from fully consolidated companies	1,158	(62)	1,095	1,166	85	1,250
Share of profit (loss) of equity-accounted companies	14	19	33	40	(32)	8
Net income	1,172	(44)	1,129	1,206	52	1,259
• Group share	1,133	(40)	1,093	1,162	57	1,219
Non-controlling interests	39	(3)	36	44	(5)	39
EPS (€)	1.76	-	1.70	1.80	-	1.89

**Other operating income and expense** reached €69 million in H1 2024, which includes one-off costs related to transformation projects, mainly in Europe and the United States, and the gain on disposal of the period related to EDP business in Russia, Horizon Organic, and Michel & Augustin.

**Share of profit of equity-accounted companies** stood at  $\in 8$  million, vs.  $\in 33$  million last year, which included a gain on disposal after recycling of accumulated currency translation adjustments of the stake in Yashili, finalized in March 2023.

Non-controlling interests stood at €39 million, slightly up from €36 million last year.

As a result, **Reported EPS** increased by +11.6% to  $\notin$ 1.89, while **Recurring EPS** was up +2.6% to  $\notin$ 1.80.

#### **Cash flow and Debt**

Free cash flow amounted to  $\notin$ 1,248 million in H1 2024, up +11% year on year, reflecting the strong increase in cash flow from operating activities. Capex stood at  $\notin$ 319 million.

As of June 30, 2024, Danone's **net debt** stood at  $\in 10.0$  billion, decreasing from  $\in 10.2$  billion as of December 31, 2023, reflecting continued improvement in the quality of Danone's balance sheet.

### II. 2024 GUIDANCE

2024 guidance confirmed: Like-for-like sales growth between +3% and +5% with moderate improvement in recurring operating margin.

### **III. MAJOR DEVELOPMENTS OVER THE PERIOD**

- April 25, 2024: At Danone's 2024 Annual General Meeting, shareholders approved all resolutions submitted to its approval by the Board of Directors, including the distribution of a dividend of €2.10 per share in cash, up +5.0% compared to last year, and the proposed renewals of terms of office of Gilbert Ghostine and Lise Kingo as Directors.
- April 26, 2024: Danone successfully issued a €700 million bond with a 6-year maturity and a 3.481% coupon. The settlement took place on May 3, 2024 and the bonds are listed on Euronext Paris.
- May 1, 2024: Danone announced it had successfully completed the acquisition of Functional Formularies, a leading whole
  foods tube feeding business in the US, from Swander Pace Capital. As part of the Renew Danone strategy, this acquisition
  strengthens Danone's Medical Nutrition portfolio in the US by further expanding its enteral tube feeding ranges.
- May 17, 2024: Following the press release on March 22, 2024, where Danone announced that the Russian regulatory
  approvals required for the disposal of its EDP business in Russia to Vamin R LLC were obtained, Danone announced it
  had completed this transaction.
- June 12, 2024: Danone, Michelin, the American start-up DMC Biotechnologies and Crédit Agricole Centre France, a key investor in the region, agreed to create the Biotech Open Platform to bolster the development of advanced fermentation processes, particularly precision fermentation, on a larger scale.
- June 20, 2024: Danone hosted a Capital Market Event where the company shared its mid-term strategy and value creation journey for the 2025-2028 period. Danone's next chapter will build on the fundamentals the company reestablished over the last 2 years: science and innovation, operational and executional discipline, and proactive portfolio management. Committed to a long-term value compounding model, Danone aims to consistently deliver attractive returns, and expects,

for the 2025-2028 period, like-for-like net sales growth between +3% and +5%, and recurring operating income to grow faster than net sales. This financial guidance should allow Danone to deliver a structurally double-digit ROIC and progress towards its long-term ambition of delivering €3bn free-cash-flow.

July 24, 2024: Danone announced it is exploring a multi-year collaboration with Microsoft to integrate artificial intelligence (AI) throughout Danone's operations. Through the collaboration, the companies intend to launch a Danone Microsoft AI Academy, dedicated to upskilling all Danone employees to ensure that all employees are equipped with the AI and digital tools they need to thrive in the new AI-driven economy. It builds on Danone's recently launched 'DanSkills' programme, which aims to upskill and reskill around 100,000 Danone employees to the jobs of the future and attract new talent.

## IV. ALTERNATIVE PERFORMANCE MEASURES NOT DEFINED BY IFRS

### IAS 29: impact on reported data

Danone has applied IAS 29 in hyperinflation countries as defined in IFRS. Adoption of IAS 29 in hyperinflationary countries requires their non-monetary assets and liabilities and their income statement to be restated to reflect the changes in the general purchasing power of its functional currency, leading to a gain or loss on the net monetary position included in the net income. Moreover, its financial statements are converted into euros using the closing exchange rate of the relevant period.

IAS 29: impact on reported data € million except %	Q2 2024	H1 2024
Sales	7	50
Sales growth (%)	+0.1%	+0.4%
Recurring Operating Income		(40)
Recurring Net Income – Group share		(72)

### Breakdown by quarter of H1 2024 sales after application of IAS 29

H1 2024 sales correspond to the addition of:

- Q2 2024 reported sales;
- Q1 2024 sales resulting from the application of IAS 29 until June 30, 2024, to sales of entities in hyperinflation countries (application of the inflation rate until June 30, 2024, and translation into euros using the June 30, 2024, closing rate) and provided in the table below for information (unaudited data)

€ million	Q1 2024 <sup>1</sup>	Q2 2024	H1 2024
Europe	2,336	2,447	4,783
North America	1,737	1,595	3,331
China, North Asia & Oceania	840	1,001	1,841
Latin America	745	810	1,556
Rest of the World	1,161	1,084	2,246
Total	6,819	6,938	13,757

<sup>1</sup>Results from the application of IAS 29 until June 30, 2024, to Q1 sales of entities of hyperinflation countries.

#### **Definitions of geographical zones**

Europe refers to European countries and Ukraine.

North America includes United States and Canada.

China, North Asia & Oceania includes China, Japan, Australia and New-Zealand.

Latin America includes Mexico, Brazil, Argentina and Uruguay.

Rest of the World includes Asia, Middle East including Turkey, Africa and CIS.

#### Financial indicators not defined in IFRS

Due to rounding, the sum of values presented may differ from totals as reported. Such differences are not material.

Like-for-like changes in sales reflect Danone's organic performance and essentially exclude the impact of:

- changes in consolidation scope, with indicators related to a given fiscal year calculated on the basis of the previous year's scope;
- changes in applicable accounting principles;
- changes in exchange rates, with both previous-year and current-year indicators calculated using the same exchange
  rates (the exchange rate used is a projected annual rate determined by Danone for the current year and applied to
  both previous and current years).

Since January 1<sup>st</sup>, 2023, all countries with hyperinflationary economies are taken into account in like-for-like changes as follows: net sales growth in excess of around 26% per year (a three-year average at 26% would generally trigger the application of hyperinflationary accounting as defined in IFRS) is now excluded from the like-for-like net sales growth calculation.

(€ million except %)	2023 sales	Like-for-like change	Impact of changes in scope of consolidation	Impact of changes in exchange rates & others incl. IAS 29	Contribution of hyperinflation	Reported change	2024 sales
Q2	7,235	+4.0%	-7.2%	-2.4%	+1.5%	-4.1%	6,938
H1	14,167	+4.0%	-6.1%	-2.4%	+1.6%	-2.9%	13,757

#### Bridge from reported data to like-for-like data

*Margin from operations* is defined as the Gross margin over Net sales ratio, where Gross margin corresponds to the difference between Net sales and Industrial costs excluding reengineering initiatives and Logistics / Transportation costs.

*Recurring operating income* is defined as Danone's operating income excluding Other operating income and expenses. Other operating income and expenses comprise items that, because of their significant or unusual nature, cannot be viewed as inherent to Danone's recurring activity and have limited predictive value, thus distorting the assessment of its recurring operating performance and its evolution. These mainly include:

- capital gains and losses on disposals of businesses and fully consolidated companies;
- impairment charges on intangible assets with indefinite useful lives;
- costs related to strategic restructuring operations or transformation plans;
- costs related to major external growth transactions;
- costs related to crises and major disputes;
- in connection with IFRS 3 and IFRS 10, (i) acquisition costs related to acquisitions of companies resulting in control, (ii) revaluation gains or losses accounted for following a loss of control, and (iii) changes in earn-outs subsequent to acquisitions resulting in control.

Recurring operating margin is defined as the Recurring operating income over Sales ratio.

Other non-recurring financial income and expense corresponds to financial income and expense items that, in view of their significant or unusual nature, cannot be considered as inherent to Danone's recurring financial management. These mainly include changes in the value of non-consolidated interests.

*Non-recurring income tax* corresponds to income tax on non-recurring items as well as tax income and expense items that, in view of their significant or unusual nature, cannot be considered as inherent to Danone's recurring performance.

*Recurring effective tax rate* measures the effective tax rate of Danone's recurring performance and is computed as the ratio of income tax related to recurring items over recurring net income before tax.

*Non-recurring share of profit (loss) of equity-accounted companies* includes items that, because of their significant or unusual nature, cannot be viewed as inherent to the companies' recurring activity and thereby distort the assessment of their recurring performance and trends in that performance. These items mainly relate to (i) capital gains and losses on disposals of investments in equity-accounted companies, (ii) impairment of goodwill, and (iii) non-recurring items, as defined by Danone, included in the share of profit (loss) of equity-accounted companies.

*Recurring net income* (or Recurring net income – Group Share) corresponds to the Group share of the consolidated Recurring net income. The Recurring net income excludes items that, because of their significant or unusual nature, cannot be viewed as inherent to Danone's recurring activity and have limited predictive value, thus distorting the assessment of its recurring performance and its evolution. Such non-recurring income and expenses correspond to Other operating income and expenses, Other non-recurring financial income and expenses, Non-recurring income tax, and Non-recurring share of profit of equity-accounted companies. Such income and expenses, excluded from Net income, represent Non-recurring net income.

**Recurring EPS** (or Recurring net income – Group Share, per share after dilution) is defined as the ratio of Recurring net income adjusted for hybrid financing over Diluted number of shares. In compliance with IFRS, income used to calculate EPS is adjusted for the coupon related to the hybrid financing accrued for the period and presented net of tax.

	H1 2	2023	H1 2024		
	Recurring	Total	Recurring	Total	
Net income-Group share ( $\epsilon$ million)	1,133	1,093	1,162	1,219	
Coupon related to hybrid financing net of tax (€ million)	(6)	(6)	(2)	(2)	
Number of shares					
Before dilution	640,196,786	640,196,786	642,417,472	642,417,472	
After dilution	640,804,805	640,804,805	643,422,265	643,422,265	
EPS (C)					
Before dilution	1.76	1.70	1.81	1.90	
After dilution	1.76	1.70	1.80	1.89	

*Free cash flow* represents cash flows from operating activities less capital expenditure net of disposals and, in connection with IFRS 3, relating to acquisitions of companies resulting in control, excluding (i) acquisition costs related to acquisitions of companies resulting in control, and (ii) earn-outs related to acquisitions of companies resulting in control and paid subsequently to acquisition date.

(€ million)	H1 2023	H1 2024
Cash flow from operating activities	1,424	1,504
Capital expenditure	(310)	(319)
Disposal of property, plant and equipment and acquisition costs related to acquisitions of companies resulting in control <sup>1</sup>	10	63
Free cash-flow	1,124	1,248

<sup>1</sup> Represents acquisition costs related to acquisitions of companies resulting in control that were paid during the period

*Net financial debt* represents the net debt portion bearing interest. It corresponds to current and non-current financial debt (i) excluding Liabilities related to put options granted to non-controlling interests and earn-outs on acquisitions resulting in control and (ii) net of Cash and cash equivalents, Short term investments and Derivatives – assets managing net debt.

( $\epsilon$ million)	December 31, 2023	June 30, 2024
Non-current financial debt	10,739	10,352
Current financial debt	4,270	4,571
Short-term investments	(3,638)	(4,207)
Cash	(2,363)	(2,058)
Bank Overdraft	1,264	1,396
Derivatives — non-current assets <sup>1</sup>	(34)	(1)
Derivatives — current-assets <sup>1</sup>	(16)	(23)
Net debt	10,221	10,031
• Liabilities related to put options granted to non-controlling interests — non-current	-	-
<ul> <li>Liabilities related to put options granted to non-controlling interests and earn-outs on acquisitions resulting in control — current</li> </ul>	(356)	(345)
Net financial debt	9,865	9,686

<sup>1</sup>Managing net debt only

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#### FORWARD-LOOKING STATEMENTS

This press release contains certain forward-looking statements concerning Danone. In some cases, you can identify these forward-looking statements by forward-looking words, such as "estimate", "expect", "anticipate", "project", "plan", "intend", "objective", "believe", "forecast", "guidance", "foresee", "likely", "may", "should", "goal", "target", "might", "will", "could", "predict", "continue", "convinced" and "confident," the negative or plural of these words and other comparable terminology. Forward looking statements in this document include, but are not limited to, predictions of future activities, operations, direction, performance and results of Danone.

Although Danone believes its expectations are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, which could cause actual results to differ materially from those anticipated in these forward-looking statements. For a detailed description of these risks and uncertainties, please refer to the "Risk Factor" section of Danone's Universal Registration Document (the current version of which is available at <u>www.danone.com</u>).

Subject to regulatory requirements, Danone does not undertake to publicly update or revise any of these forward-looking statements. This document does not constitute an offer to sell, or a solicitation of an offer to buy Danone securities.

The presentation to analysts and investors will be broadcast live today from 8:00 a.m. (Paris time) on Danone's website (<u>www.danone.com</u>).

Related slides will also be available on the website in the Investors section.

## APPENDIX – Sales by geographical zone and by category (in € million)

	First quarter		Second	Second quarter		year
	2023	2024	2023	2024	2023	2024
BY GEOGRAPHICAL ZONE						
Europe	2,248	2,336	2,429	2,447	4,677	4,783
North America	1,714	1,737	1,704	1,595	3,418	3,331
China, North Asia & Oceania	824	840	954	1,001	1,778	1,841
Latin America	689	727	779	810	1,466	1,556
Rest of the World	1,486	1,150	1,369	1,084	2,828	2,246
BY CATEGORY						
EDP	3,768	3,474	3,731	3,298	7,503	6,785
Specialized Nutrition	2,143	2,183	2,142	2,213	4,250	4,414
Waters	1,051	1,132	1,362	1,426	2,413	2,557
TOTAL	6,962	6,789	7,235	6,938	14,167	13,757

	First quarter 2024		Second qua	arter 2024	Half year 2024	
	Reported change	LFL change	Reported change	LFL change	Reported change	LFL change
BY GEOGRAPHICAL ZONE						
Europe	+3.9%	+2.8%	+0.7%	+0.7%	+2.3%	+1.7%
North America	+1.3%	+2.5%	-6.4%	+5.0%	-2.5%	+3.7%
China, North Asia & Oceania	+1.9%	+8.9%	+5.0%	+8.4%	+3.5%	+8.6%
Latin America	+5.4%	+4.1%	+4.0%	+5.0%	+6.1%	+4.6%
Rest of the World	-22.7%	+6.0%	-20.8%	+5.3%	-20.6%	+5.6%
BY CATEGORY						
EDP	-7.8%	+3.0%	-11.6%	+3.3%	-9.6%	+3.1%
Specialized Nutrition	+1.9%	+3.8%	+3.3%	+4.7%	+3.9%	+4.3%
Waters	+7.6%	+8.1%	+4.7%	+4.4%	+6.0%	+6.0%

TOTAL	-2.5%	+4.1%	-4.1%	+4.0%	-2.9%	+4.0%
"						

## **GENERAL INFORMATION**

Paragraph (5) on page 146 of the Base Prospectus is hereby deleted in its entirety and replaced by the following:

"(5) Save as disclosed in the section "Documents Incorporated by Reference" of this Base Prospectus, there has been no significant change in the financial position or financial performance of Danone or the Group since 30 June 2024."

Paragraph (11) on page 147 of the Base Prospectus is hereby deleted in its entirety and replaced by the following:

- "(11) In accordance with the Prospectus Regulation, the following documents will be available, on the websites of the Issuer (www.danone.com) and of the AMF (www.amf-france.org):
  - (i) the Final Terms for Notes that are listed and admitted to trading on Euronext Paris and/or in any Member State of the EEA;
  - (ii) the Base Prospectus; and
  - (iii) the documents incorporated by reference in this Base Prospectus (except with respect to the 2024 Interim Financial Report which will only be available on the website of the Issuer (www.danone.com))."

Paragraph (15) on page 148 of the Base Prospectus is hereby deleted in its entirety and replaced by the following:

"(15) Mazars & Associés and Ernst & Young Audit (i) have audited and rendered an unqualified audit report on the consolidated financial statements of Danone for the years ended 31 December 2022 and 31 December 2023 prepared in accordance with IFRS as adopted by the European Union and (ii) have reviewed and rendered a report on the condensed interim consolidated financial statements of Danone for the six months period ended 30 June 2024, prepared in accordance with IFRS as adopted by the European Union.

Ernst & Young Audit and Mazars & Associés are regulated by the *Haut Conseil du Commissariat aux Comptes*, duly authorised as *Commissaires aux comptes* and members of the *Compagnie Régionale des Commissaires aux Comptes de Versailles et du Centre.*"

## PERSON RESPONSIBLE FOR THIS FIRST PROSPECTUS SUPPLEMENT

### In the name of the Issuer

We declare that to the best of our knowledge, the information contained in this First Prospectus Supplement is in accordance with the facts and this First Prospectus Supplement makes no omission likely to affect its import.

30 August 2024.

Danone 17, Boulevard Haussmann 75009 Paris France

Duly represented by: Yves PELLEGRINO SVP, Corporate Finance, Control & Finance Data & Technology Authorised Signatory Pursuant to a Board resolution dated 21 February 2024



### Autorité des marchés financiers

This First Prospectus Supplement has been approved on 30 August 2024 by the AMF, in its capacity as competent authority under Regulation (EU) 2017/1129.

The AMF has approved this First Prospectus Supplement after having verified that the information it contains is complete, coherent and comprehensible within the meaning of Regulation (EU) 2017/1129.

This approval is not a favourable opinion on the Issuer and on the quality of the Notes. Investors should make their own assessment of the opportunity to invest in such Notes.

This First Prospectus Supplement has received approval number 24-383.